0-10k in 90 days

THE FITPRO ORGANIC

SCALING PLAYBOOK

How to Create Instagram Content That Converts Followers Into Paying Clients

For online health and fitness coaches

[WATCH THE VIDEO COURSE HERE]



Context / Background

- We reached 2.5 Million Instagram accounts in the last 30 days using this method
- We generated \$53,478 in cash collected using this system in the last 30 days
- This works for any business owner who is using Instagram to sell something (product or service)



Step 1: The FitPro Organic Scaling System Explained



Organic Content:

- Instagram has 2.5 billion active users
- Everyday you get a chance to reach hundreds of thousands of them for free
- Content has to be transformational not just informational
- Showing up and selling every day (not shoving offers down people's throat)

Building Relationships

- High quality content where people engage
- High value DM Conversations

Selling High Ticket Products

- Selling is service
- People want to be sold to every single day
- Let people pay you for things you know they needed
- O How can you help someone who is 6 months 1 year behind you?

World Class Transformation

- Your services have to be world class
- Help people get from Point A to Point B in the fastest way possible

- Instagram is top of funnel, people are problem unaware
- 3 Stages of Your Followers
 - 1) Follower wants something
 - 2) Follower faces adversity / challenge
 - o 3) Follower overcomes or is overcoming
- Stop asking people to "buy your stuff" all day long on Instagram
- The people who are seeing your stuff are
 - o 1) Someone who's never seen you before
 - o 2) Someone who sees you everyday
- Give your best stuff away for free, be the anti-guru
- You must differentiate between nurture and lead gen content

Instagram Reels

- Lead Generation Content
- Your reels are being pushed out to people who haven't seen you before
- Create content that will speak to someone who's never met you and doesn't know what you do
- Repeat yourself in different ways
- Know your 2-3 content pillars that reach people
- Create beginner level content for reels

Good Examples:

- Shareable Content
- Ideal Client Content
- **■** Triggering Content

Bad Examples:

- Too Specific / Bad Hook
- Boring / Hook is About Me vs. Them

Instagram Stories

Nurture Content

- These are the people that discovered you on reels and now they're here to stay (follower or non-follower)
- You should be selling every day on stories
- Sell with value and authority
- o Do not send people to link in bio, link in bio stickers drive views down
- Story > DMs... having conversations always wins
- 1-3 stories per day that follow the 3-stage structure
- o <u>Example</u>

Bonus Add

 There are only 3 types of content that convert: educational, inspirational, and transformational



I'll look over your profile and send you a 2-3 minute Loom video with tips to grow your Instagram account AND bank account



DM me "AUDIT" on Instagram right now to enter!

Specifically for online coaches, content creators, and/or service providers

PS - Ready to take it one step further? <u>Click here for access to my 14-Day FitPro Roadmap To</u> \$1000 and how we made \$74,000 in sales during the month of November using it!)